

# EXIT REALTY'S LIVE/INTERACTIVE TRAINING

## AUGUST 2008 Schedule

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

### WEEK #1 (JULY 28th - AUGUST 1st )

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM  
www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/ PRESENTER	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	7/28/2008	<i>FAStTRAC</i> (A.M.)	MARKETING PRESENTATION	Module #5 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>BROKERS &amp; AGENTS</i>	OVERVIEW: <u>LIVE/INTERACTIVE TRAINING</u>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (P.M.)	GOAL SETTING	Module #1 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	7/29/2008	<i>FAStTRAC</i> (A.M.)	MARKETING PRESENTATION	Module #5 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>SPECIALTY</i>	HOW TO SURVIVE & THRIVE!	RUSS STARNER	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (P.M.)	TIME MANAGEMENT	Module #1 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		<i>SPECIAL EVENT</i>	SYSTEM-WIDE CAREER NIGHT		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	7/30/2008	<i>FAStTRAC</i> (A.M.)	PRICING STRATEGY	Module #5 (Part 3)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>PRO TOUR</i>	EXIT ANSWER MAN®	RUSS STARNER	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (P.M.)	FOR-SALE-BY-OWNERS	Module #2 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	7/31/2008	<i>FAStTRAC</i> (A.M.)	PRICING STRATEGY	Module #6	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>SPECIALTY</i>	SPONSORING WORKSHOP	RUSS STARNER	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (P.M.)	EXPIRED LISTINGS	Module #2 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	8/1/2008	<i>BROKERS</i>	THE \$50 EXIT STRATEGY	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>BROKERS &amp; AGENTS</i>	OVERVIEW: <u>LIVE/INTERACTIVE COACHING</u>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		TEAL: <i>FAStTRAC</i> (A.M.)	RED: <i>SPECIALTY/PRO TOUR PROGRAMS</i>	BLACK: <i>BROKER TRAINING</i>				
		TEAL: <i>FAStTRAC</i> (P.M.)	BLUE: <i>BROKERS &amp; AGENTS</i>	YELLOW: <i>CAREER NIGHT</i>				