



EXIT REALTY'S LIVE/INTERACTIVE TRAINING

APRIL 2009 Schedule

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #1: (APRIL 6th - APRIL 10th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM
www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	APR. 6	BROKERS/MANAGERS	HOW TO HOLD SUCCESSFUL CAREER NIGHTS!		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (PM)	MARKETING PRESENTATION	Module #5 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (NIGHT)	GOAL SETTING	Module #1 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	APR. 7	PRO TOUR/SPECIALTY	HOW TO SURVIVE & THRIVE!		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (PM)	MARKETING PRESENTATION	Module #5 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (NIGHT)	TIME MANAGEMENT	Module #1 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		SYSTEM-WIDE CAREER NIGHT!				7:30 P.M.	6:30 P.M.	5:30 P.M.
Wed	APR. 8	PRO TOUR/SPECIALTY	OPEN HOUSES THAT WORK!		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (PM)	PRICING DISCUSSION	Module #5 (Part 3)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (NIGHT)	FOR-SALE-BY-OWNERS	Module #2 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	APR. 9	PRO TOUR/SPECIALTY	SPONSORING WORKSHOP		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (PM)	PRICING STRATEGY	Module #6	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (NIGHT)	EXPIRED LISTINGS	Module #2 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	APR. 10	BROKERS/MANAGERS	OVERVIEW: LIVE/INTERACTIVE TRAINING CAMPS		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		BROKERS & AGENTS	OVERVIEW: EXIT'S LIVE/INTERACTIVE COACHING PROGRAM		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
LEGEND:		FASTTRAC (AM)	FASTTRAC (PM)	FASTTRAC (NIGHT)				
		PRO TOUR/SPECIALTY	CAREER NIGHT!	BROKERS & AGENTS	BROKERS & MANAGERS ONLY!			