



EXIT REALTY'S LIVE / INTERACTIVE TRAINING

APRIL 2009 Schedule

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #2: (APRIL 20th - APRIL 24th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon APR. 20		<u>NO DAY CLASSES! MONDAY APRIL 20th</u>						
		<u>EXIT REGIONAL OWNERS MEETING!</u>						
		FASTTRAC (NIGHT)	NETWORKING/FARMING	Module #2 (Part 3)	VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738			
Tue APR. 21		<u>NO DAY CLASSES! TUESDAY APRIL 21st</u>						
		<u>EXIT REGIONAL OWNERS MEETING!</u>						
		FASTTRAC (NIGHT)	HANDLING THE TELEPHONE	Module #3	VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738			
Wed APR. 22		<u>NO DAY CLASSES! WEDNESDAY APRIL 22nd</u>						
		<u>EXIT REGIONAL OWNERS MEETING!</u>						
		FASTTRAC (NIGHT)	APPRAISING BUYERS	Module #4 (Part 1)	VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738			
Thur APR. 23		FASTTRAC (AM)	OBJECTION HANDLING	Module #7 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (PM)	OBJECTION HANDLING	Module #7 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (NIGHT)	APPRAISING BUYERS	Module #4 (Part 2)	VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738			
Fri APR. 24		FASTTRAC (AM)	CLOSING TECHNIQUES	Module #8 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (PM)	CLOSING TECHNIQUES	Module #8 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
LEGEND:		FASTTRAC (AM)	FASTTRAC (PM)	FASTTRAC (NIGHT) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				
		PRO TOUR/SPECIALTY	CAREER NIGHT!	BROKERS & AGENTS	BROKERS & MANAGERS ONLY!			