

**EXIT REALTY'S**  
**LIVE/INTERACTIVE TRAINING**  
**DECEMBER 2008 Schedule**  
 (ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

**WEEK #1: (DECEMBER 1st - DECEMBER 5th)**

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM  
[www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com) ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	DEC, 1	<b>OVERVIEW: <u>LIVE/INTERACTIVE TRAINING PROGRAMS</u></b>			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FAStTRAC (EARLY PM)</b>	<b>MARKETING PRESENTATION</b>	Module #5 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (LATE PM)</b>	<b>GOAL SETTING</b>	Module #1 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	DEC, 2	<b>SPECIALTY</b>	<b>HOW TO SURVIVE &amp; THRIVE!</b>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FAStTRAC (EARLY PM)</b>	<b>MARKETING PRESENTATION</b>	Module #5 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (LATE PM)</b>	<b>TIME MANAGEMENT</b>	Module #1 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		<b>SPECIAL EVENT</b>	<b>SYSTEM-WIDE CAREER NIGHT</b>		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	DEC, 3	<b>SPECIALTY</b>	<b>PERSONALITY INSIGHTS</b>	RUSS STARNER (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FAStTRAC (EARLY PM)</b>	<b>PRICING DISCUSSION</b>	Module #5 (Part 3)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (LATE PM)</b>	<b>FOR-SALE-BY-OWNERS</b>	Module #2 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	DEC, 4	<b>SPECIALTY</b>	<b>SPONSORING WORKSHOP</b>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FAStTRAC (EARLY PM)</b>	<b>PRICING STRATEGY</b>	Module #6	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (LATE PM)</b>	<b>EXPIRED LISTINGS</b>	Module #2 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	DEC, 5	<b>BROKER/MANAGER</b>	<b>THE \$50 EXIT STRATEGY</b>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>OVERVIEW: <u>LIVE/INTERACTIVE COACHING PROGRAM</u></b> <i>'No Up-Front Out of Pocket Fees To Paticipate'</i>			2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (EARLY PM)</b>	<b>SPECIALTY/PRO TOUR PROGRAMS</b>		<b>BROKER TRAINING</b>			
		<b>FAStTRAC (LATE PM)</b>	<b>BROKERS &amp; AGENTS</b>		<b>CAREER NIGHT</b>			

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