

# EXIT REALTY'S LIVE/INTERACTIVE TRAINING

## FEBRUARY 2009 Schedule

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

### WEEK #1: (FEBRUARY 9th - FEBRUARY 13th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM  
[www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com) ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	FEB.9	<b>BROKER/MANAGER</b>	<b>HOW TO HOLD SUCCESSFUL CAREER NIGHTS!</b>		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FASTTRAC (EARLY PM)</b>	MARKETING PRESENTATION	Module #5 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (LATE PM)</b>	GOAL SETTING	Module #1 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	FEB. 10	<b>SPECIALTY</b>	<b>HOW TO SURVIVE &amp; THRIVE!</b>	KEVIN AHEARN	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FASTTRAC (EARLY PM)</b>	MARKETING PRESENTATION	Module #5 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (LATE PM)</b>	TIME MANAGEMENT	Module #1 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		<b>SPECIAL EVENT</b>	<b>SYSTEM-WIDE CAREER NIGHT</b>		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	FEB. 11	<b>BROKER/MANAGER</b>	<b>INTEGRATED MARKETING STRATEGIES</b> STAN BISHOP		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FASTTRAC (EARLY PM)</b>	PRICING DISCUSSION	Module #5 (Part 3)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (LATE PM)</b>	FOR-SALE-BY-OWNERS	Module #2 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	FEB. 12	<b>SPECIALTY</b>	<b>SPONSORING WORKSHOP</b>	KEVIN AHEARN	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>FASTTRAC (EARLY PM)</b>	PRICING STRATEGY	Module #6	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (LATE PM)</b>	EXPIRED LISTINGS	Module #2 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	FEB.13	<b>BROKER/MANAGER</b>	<b>HOW TO GET THE MOST FROM THE <u>LIVE/INTERACTIVE</u> SYS</b>		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>BROKERS &amp; AGENTS OVERVIEW:</b>	<b>EXIT'S <u>LIVE/INTERACTIVE</u> COACHING PROGRAM</b>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
<b>LEGEND:</b>		<b>FASTTRAC (EARLY PM)</b>	<b>SPECIALTY / PRO TOUR PROGRAMS</b>		<b>BROKER/MANAGER TRAINING</b>			
		<b>FASTTRAC (LATE PM)</b>	<b>BROKERS AND AGENTS</b>		<b>SYSTEM-WIDE CAREER NIGHT</b>			