



EXIT REALTY'S LIVE / INTERACTIVE TRAINING JANUARY 2010 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #2 (JANUARY 25th - JANUARY 29th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM www.LiveInteractiveTraining.com. ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)			
					EAST	CENTRAL	MTN	PACIFIC
Mon	JAN 25th	FAStTRAC	NETWORKING/FARMING	Module #2 (Part 3)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	OPEN HOUSES THAT WORK!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Tue	JAN 26th	FAStTRAC	HANDLING THE TELEPHONE	Module #3	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		TRENDSETTERS	PERSONAL MARKETING TECHNIQUES		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Wed	JAN 27th	FAStTRAC	Appraising Buyers	Module #4 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	THE SPONSORING WORKSHOP		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Thur	JAN 28th	FAStTRAC	Appraising Buyers	Module #4 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	EXIT ANSWER MAN® (Q & A SESSION)		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Fri	JAN 29th	FAStTRAC COACHING	OVERVIEW		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC COACHING	ORIENTATION		12:30 P.M.	11:30 A.M.	10:30 P.M.	9:30 P.M.
		BROKERS & MANAGERS	HOW TO PROMOTE & HOST A CAREER NIGHT		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
LEGEND:	FAStTRAC TRAINING		CAREER NIGHT!		BROKERS & AGENTS		BROKERS & MANAGERS ONLY!	
	PRO TOUR/SPECIALTY		FAStTRAC COACHING		TRENDSETTERS (FOR TOP PRODUCING AGENTS ONLY!)			