

**EXIT REALTY'S**  
**LIVE/INTERACTIVE TRAINING**  
**JULY 2008 SCHEDULE**

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

**WEEK #1** (JUNE 30th - JULY 4th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM  
[www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com) ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
				/PRESENTER				
Mon	6/30/2008	<b>FASTTRAC (A.M.)</b>	<b>GOAL SETTING</b>	Module #1 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>OVERVIEW: <u>LIVE/INTERACTIVE</u> TRAINING AND COACHING</b>			2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (PM.)</b>	<b>MARKETING PRESENTATION</b>	Module #5 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	7/1/2008	<b>FASTTRAC (A.M.)</b>	<b>TIME MANAGEMENT</b>	Module #1 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>SPECIALTY</b>	<b>HOW TO SURVIVE &amp; THRIVE!</b>	<b>RUSS STARNER</b>	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (PM.)</b>	<b>MARKETING PRESENTATION</b>	Module #5 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		<b>SPECIAL EVENT!</b>	<b>SYSTEM-WIDE CAREER NIGHT</b>		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	7/2/2008	<b>FASTTRAC (A.M.)</b>	<b>FOR SALE BY OWNERS</b>	Module #2 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>SPECIALTY</b>	<b>PROSPECTING BY REFERRAL</b>	<b>RUSS STARNER</b>	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (PM.)</b>	<b>PRICING STRATEGY</b>	Module #5 (Part 3)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	7/3/2008	<b>FASTTRAC (A.M.)</b>	<b>EXPIRED LISTINGS</b>	Module #2 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>SPECIALTY</b>	<b>SPONSORING WORKSHOP</b>	<b>RUSS STARNER</b>	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FASTTRAC (P.M.)</b>	<b>PRICING STRATEGY</b>	Module #6	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	7/4/2008	<b>FOURTH OF JULY HOLIDAY!</b>			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>NO CLASSES!</b>			2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		TEAL: <b>FASTTRAC (A.M.)</b>	RED: <b>SPECIALTY/PRO TOUR PROGRAMS</b>		BLACK: <b>BROKER TRAINING</b>			
		TEAL: <b>FASTTRAC (P.M.)</b>	BLUE: <b>BROKERS &amp; AGENTS</b>		YELLOW: <b>CAREER NIGHT</b>			