



EXIT REALTY'S LIVE / INTERACTIVE TRAINING JULY 2010 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #2 (JULY 26TH - JULY 30TH)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM
www.LiveInteractiveTraining.com. ASK OFFICE ADMINISTRATOR FOR A COPY

| DAY | DATE | PROGRAM | TOPIC | DESCRIPTION/ PRESENTER | START TIME (By Time Zone) | | | |
|----------------|------------|----------------------------|--|----------------------------|-------------------------------------|------------|------------|------------|
| | | | | | EAST | CENTRAL | MTN | PACIFIC |
| Mon | JULY 26TH | FAStTRAC | NETWORKING/FARMING | Module #2 (Part 3) | 11:00 A.M. | 10:00 A.M. | 9:00 A.M. | 8:00 A.M. |
| | | ★ STAR TRAC | 'HOW TO' SPONSOR 'NEW' AGENTS INTO EXIT! | | 2:00 P.M. | 1:00 P.M. | 12:00 P.M. | 11:00 A.M. |
| Tue | JULY 27TH | FAStTRAC | HANDLING THE TELEPHONE | Module #3 | 11:00 A.M. | 10:00 A.M. | 9:00 A.M. | 8:00 A.M. |
| | NEW | ★ STAR TRAC | GOOGLE, YOUR WEBSITE & YOUR INTERNET PRESENCE! | KEY YESSAAD | 2:00 P.M. | 1:00 P.M. | 12:00 P.M. | 11:00 A.M. |
| Wed | JULY 28TH | FAStTRAC | Appraising Buyers | Module #4 (Part 1) | 11:00 A.M. | 10:00 A.M. | 9:00 A.M. | 8:00 A.M. |
| | NEW | ★ STAR TRAC | LISTING & SELLING SHORT SALES | LYLE & IAN WOLF | 2:00 P.M. | 1:00 P.M. | 12:00 P.M. | 11:00 A.M. |
| Thur | JULY 29TH | FAStTRAC | Appraising Buyers | Module #4 (Part 2) | 11:00 A.M. | 10:00 A.M. | 9:00 A.M. | 8:00 A.M. |
| | NEW | ★ STAR TRAC | CREATING A SOCIAL MEDIA MARKETING STRATEGY | STAN BISHOP & SONNY DOWNEY | 2:00 P.M. | 1:00 P.M. | 12:00 P.M. | 11:00 A.M. |
| Fri | JULY 30TH | FAStTRAC COACHING | OVERVIEW: FOR AGENTS & BROKERS! | | 11:00 A.M. | 10:00 A.M. | 9:00 A.M. | 8:00 A.M. |
| | | BY INVITATION ONLY! | EXIT'S LAPTOP LISTING PRESENTATION TRAINING | | 1:00 P.M. | 12:00 P.M. | 11:00 P.M. | 10:00 A.M. |
| Wed | AUG 4TH | FAStTRAC COACHING | ORIENTATION: BY INVITATION ONLY! | | 11:00 A.M. | 10:00 A.M. | 9:00 A.M. | 8:00 A.M. |
| LEGEND: | | FAStTRAC | CAREER NIGHT! | ORIENTATION: COACHING | BROKERS & MANAGERS ONLY! | | | |
| | | ★ STAR TRAC | OVERVIEW: FAStTRAC COACHING | TRENDSETTERS | PRO TOUR/SPECIALTY | | | |