



# EXIT REALTY'S LIVE/INTERACTIVE TRAINING JUNE 2009 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

## WEEK #2: JUNE 15th - JUNE 19th

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM  
[www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com). ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	JUN. 15	FAStTRAC (AM)	<i>Objection Handling</i>	Module #7 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (PM)	<i>NETWORKING/FARMING</i>	Module #2 (Part 3)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #7 (PART 1) <u>OR</u> MODULE #2 (PART 3) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Tue	JUN. 16	FAStTRAC (AM)	<i>Objection Handling</i>	Module #7 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (PM)	<i>HANDLING THE TELEPHONE</i>	Module #3	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #7 (PART 2) <u>OR</u> MODULE #3 VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Wed	JUN. 17	FAStTRAC (AM)	<i>Closing Techniques</i>	Module #8 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (PM)	<i>Appraising Buyers</i>	Module #4 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #8 (PART 1) <u>OR</u> MODULE #4 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Thur	JUN. 18	FAStTRAC (AM)	<i>Closing Techniques</i>	Module #8 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (PM)	<i>Appraising Buyers</i>	Module #4 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #8 (PART 2) <u>OR</u> MODULE #4 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Fri	JUN. 19	<b>TRENDSETTERS (RESERVED FOR TOP-PRODUCING AGENTS!)</b>			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	<b>SPONSORING WORKSHOP</b>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
<b>LEGEND:</b>		FAStTRAC (AM)	FAStTRAC (PM)	FAStTRAC (NIGHT) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				
		PRO TOUR/SPECIALTY	CAREER NIGHT!	BROKERS & AGENTS	BROKERS & MANAGERS ONLY!			