



# EXIT REALTY'S LIVE / INTERACTIVE TRAINING MARCH 2010 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

## WEEK #2 (MARCH 22nd - MARCH 26th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM [www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com). ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/ PRESENTER	START TIME (By Time Zone)			
					EAST	CENTRAL	MTN	PACIFIC
Mon	MAR 22nd	FAS <sup>t</sup> TRAC	NETWORKING/FARMING	Module #2 (Part 3)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	HOW TO SURVIE & THRIVE IN ANY MARKET!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Tue	MAR 23rd	FAS <sup>t</sup> TRAC	HANDLING THE TELEPHONE	Module #3	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		BROKERS/MANAGERS	\$50G LISTING AND SALES PROMOTION STRATEGY		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Wed	MAR 24th	FAS <sup>t</sup> TRAC	Appraising Buyers	Module #4 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	'HOW TO' SPONSOR 'NEW' AGENTS INTO EXIT!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Thur	MAR 25th	FAS <sup>t</sup> TRAC	Appraising Buyers	Module #4 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	'HOW TO' CONSISTENTLY LIST, LIST LIST!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Fri	MAR 26th	FAS <sup>t</sup> TRAC COACHING	<u>OVERVIEW: FOR AGENTS &amp; BROKERS!</u>		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	SUCCESS BY DESIGN: 8 HABITS OF HIGHLY SUCCESSFUL AG		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Wed	MAR 31st	FAS <sup>t</sup> TRAC COACHING	<u>ORIENTATION: BY INVITATION ONLY!</u>		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
<b>LEGEND:</b>		FAS <sup>t</sup> TRAC	CAREER NIGHT!	ORIENTATION: COACHING	BROKERS & MANAGERS ONLY!			
		★ STAR TRAC	<u>OVERVIEW: FAS<sup>t</sup>TRAC COACHING</u>	TRENDSETTERS	PRO TOUR/SPECIALTY			