



EXIT REALTY'S LIVE/INTERACTIVE TRAINING MAY 2010 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #1: (MAY 10th - MAY 12th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM
www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION /PRESENTER	START TIME (By Time Zone)			
					EAST	CENTRAL	MTN	PACIFIC
Mon	MAY 10TH	FASTTRAC	GOAL SETTING	Module #1 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	KNOCK YOUR SOCKS OFF CUSTOMER SERVICE!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Tue	MAY 11TH	FASTTRAC	TIME MANAGEMENT	Module #1 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		Brokers/Managers	'HOW TO' PROMOTE & HOST A CAREER NIGHT!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		SPECIAL EVENT!	SYSTEM-WIDE CAREER NIGHT		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	MAY 12TH	FASTTRAC	FOR SALE BY OWNERS	Module #2 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	'HOW TO' BUILD A REFERRAL-BASED BUSINESS!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Thur	MAY 13TH	FASTTRAC	EXPIRED LISTINGS	Module #2 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	LISTENING: THE FORGOTTEN SKILL!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Fri	MAY 14TH	FASTTRAC COACHING	OVERVIEW: FOR AGENTS & BROKERS!		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		SPECIAL INVITE ONLY	Listing Presentation - HOW TO USE YOUR PRESENTATION		1:00 P.M.	12:00 P.M.	11:00 P.M.	10:00 A.M.
Wed	MAY 19TH	FASTTRAC COACHING	ORIENTATION: BY INVITATION ONLY!		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
LEGEND:		FASTTRAC	CAREER NIGHT!	ORIENTATION: COACHING		BROKERS & MANAGERS ONLY!		
		★ STAR TRAC	OVERVIEW: FASTTRAC COACHING		TRENDSETTERS	SPECIAL INVITE ONLY		