



EXIT REALTY'S LIVE / INTERACTIVE TRAINING MAY 2010 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #2 (MAY 24TH - MAY 28TH)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM www.LiveInteractiveTraining.com. ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/ PRESENTER	START TIME (By Time Zone)			
					EAST	CENTRAL	MTN	PACIFIC
Mon	MAY 24TH	FAS ^t TRAC	NETWORKING/FARMING	Module #2 (Part 3)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	'HOW TO' SPONSOR 'NEW' AGENTS INTO EXIT!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Tue	MAY 25TH	FAS ^t TRAC	HANDLING THE TELEPHONE	Module #3	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		BROKERS/MANAGERS	\$50G LISTING AND SALES PROMOTION STRATEGY		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Wed	MAY 26TH	FAS ^t TRAC	Appraising Buyers	Module #4 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	'HOW TO' CONSISTENTLY LIST, LIST, LIST!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Thur	MAY 27TH	FAS ^t TRAC	Appraising Buyers	Module #4 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		★ STAR TRAC	HOW TO SURVIVE & THRIVE IN ANY MARKET!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
Fri	MAY 28TH	NO CLASSES IN HONOR OF MEMORIAL DAY HOLIDAY! ENJOY YOUR LONG WEEKEND!						
Wed	JUN 2ND	FAS ^t TRAC COACHING	ORIENTATION: BY INVITATION ONLY!		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
LEGEND:		FAS ^t TRAC	CAREER NIGHT!	ORIENTATION: COACHING	BROKERS & MANAGERS ONLY!			
		★ STAR TRAC	OVERVIEW: FAS ^t TRAC COACHING		TRENDSETTERS	PRO TOUR/SPECIALTY		