



EXIT REALTY'S LIVE/INTERACTIVE TRAINING MARCH 2009 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #1: (MARCH 9th - MARCH 13th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
				/PRESENTER				
Mon	MAR. 9	OVERVIEW: EXIT'S <u>LIVE/INTERACTIVE</u> TRAINING PROGRAMS			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (EARLY PM)	GOAL SETTING	Module #1 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (LATE PM)	MARKETING PRESENTATION	Module #5 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	MAR. 10	BROKERS INTEGRATED MARKETING STRATEGIES STAN BISHOP			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (EARLY PM)	TIME MANAGEMENT	Module #1 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (LATE PM)	MARKETING PRESENTATION	Module #5 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		SPECIAL EVENT!	SYSTEM-WIDE CAREER NIGHT		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	MAR. 11	SPECIALTY OPEN HOUSES THAT WORK!		KEVIN AHEARN	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (EARLY PM)	FOR SALE BY OWNERS	Module #2 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (LATE PM)	PRICING DISCUSSION	Module #5 (Part 3)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	MAR. 12	SPECIALTY SPONSORING WORKSHOP		KEVIN AHEARN	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FASTTRAC (EARLY PM)	EXPIRED LISTINGS	Module #2 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FASTTRAC (LATE PM)	PRICING STRATEGY	Module #6	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	MAR. 13	BROKERS OVERVIEW: <u>LIVE/INTERACTIVE</u> TRAINING CAMPS®			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		OVERVIEW: EXIT'S <u>LIVE/INTERACTIVE</u> COACHING PROGRAM			2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
LEGEND:		FASTTRAC (EARLY P.M.)	SPECIALTY/PRO TOUR PROGRAMS		BROKER TRAINING		TRENDSETTERS	
		FASTTRAC (LATE P.M.)	BROKERS & AGENTS		SYSTEM-WIDE CAREER NIGHT			