

EXIT REALTY'S
LIVE/INTERACTIVE TRAINING
NOVEMBER 2008 SCHEDULE
 (ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #1: (NOVEMBER 3rd - NOVEMBER 7th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)				
					East	Central	MTN	PACIFIC	
				/PRESENTER					
Mon	NOV. 3	OVERVIEW: EXIT'S <u>LIVE/INTERACTIVE</u> TRAINING PROGRAMS			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.	
		FAStTRAC (EARLY PM)	GOAL SETTING	Module #1 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		FAStTRAC (LATE PM)	MARKETING PRESENTATION	Module #5 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.	
Tue	NOV. 4	SPECIALTY HOW TO SURVIVE & THRIVE!			RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (EARLY PM)	TIME MANAGEMENT	Module #1 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		FAStTRAC (LATE PM)	MARKETING PRESENTATION	Module #5 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.	
		SPECIAL EVENT! SYSTEM-WIDE CAREER NIGHT				7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	NOV. 5	SPECIALTY PROSPECTING BY REFERRAL			RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (EARLY PM)	FOR SALE BY OWNERS	Module #2 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		FAStTRAC (LATE PM)	PRICING DISCUSSION	Module #5 (Part 3)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.	
Thur	NOV. 6	SPECIALTY SPONSORING WORKSHOP			RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		FAStTRAC (EARLY PM)	EXPIRED LISTINGS	Module #2 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		FAStTRAC (LATE PM)	PRICING STRATEGY	Module #6	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.	
Fri	NOV. 7	BROKERS PATHWAYS TO PROFITABILITY!				11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		OVERVIEW: EXIT'S <u>LIVE/INTERACTIVE</u> COACHING PROGRAM				2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (EARLY P.M.)	SPECIALTY/PRO TOUR PROGRAMS		BROKER TRAINING				
		FAStTRAC (LATE P.M.)	BROKERS & AGENTS		CAREER NIGHT				