



# EXIT REALTY'S LIVE / INTERACTIVE TRAINING NOVEMBER 2009 SCHEDULE

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

## WEEK #2 NOV 16TH - NOV 20TH

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM [www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com). ASK OFFICE ADMINISTRATOR FOR A COPY

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)				
					East	Central	MTN	PACIFIC	
Mon	NOV 16TH	<b>FAStTRAC (AM)</b>	<i>EXPIRED LISTINGS</i>	Module #2 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.	
		<b>PRO TOUR/SPECIALTY</b>	<i>1031 TAX-DEFERRED EXCHANGES</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		<b>FAStTRAC (NIGHT)</b>	MODULE #6 VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				(Call Before 6:00PM ET)		
Tue	NOV 17TH	<b>FAStTRAC (AM)</b>	<i>NETWORKING/FARMING</i>	Module #2 (Part 3)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.	
		<b>PRO TOUR/SPECIALTY</b>	<i>OPEN HOUSES THAT WORK! FT Pages 272-280</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		<b>FAStTRAC (NIGHT)</b>	MODULE #7 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				(Call Before 6:00PM ET)		
Wed	NOV 18TH	<b>FAStTRAC (AM)</b>	<i>HANDLING THE TELEPHONE</i>	Module #3	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.	
		<b>PRO TOUR/SPECIALTY</b>	<i>LEARN TO LISTEN...LISTEN TO LEARN!</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		<b>FAStTRAC (NIGHT)</b>	MODULE #7 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				(Call Before 6:00PM ET)		
Thur	NOV 19TH	<b>FAStTRAC (AM)</b>	<i>Appraising Buyers</i>	Module #4 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.	
		<b>PRO TOUR/SPECIALTY</b>	<i>SPONSORING WORKSHOP</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		<b>FAStTRAC (NIGHT)</b>	MODULE #8 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				(Call Before 6:00PM ET)		
Fri	NOV 20TH	<b>FAStTRAC (AM)</b>	<i>Appraising Buyers</i>	Module #4 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.	
		<b>BROKERS/MANAGERS</b>	<i>HOW TO PROMOTE &amp; HOST A SUCCESSFUL CAREER NIGHT</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.	
		<b>FAStTRAC (NIGHT)</b>	MODULE #8 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				(Call Before 6:00PM ET)		
LEGEND:		<b>FAStTRAC (AM)</b>	<b>CAREER NIGHT!</b>	<b>BROKERS &amp; AGENTS</b>	<b>BROKERS &amp; MANAGERS ONLY!</b>				
		<b>PRO TOUR/SPECIALTY</b>	<b>FAStTRAC (NIGHT) Available VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738</b> (Call Before 6:00PM ET)						