



EXIT REALTY'S LIVE/INTERACTIVE TRAINING OCTOBER 2009 Schedule

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #1: (OCTOBER 5th - OCTOBER 9th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM
www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	OCT.5th	FAStTRAC (AM)	MARKETING PRESENTATION	Module #5 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	PROSPECTING BY REFERRAL		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #1 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Tue	OCT. 6th	FAStTRAC (AM)	MARKETING PRESENTATION	Module #5 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	CREATING CUSTOMERS FOR LIFE!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #1 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
		SPECIAL EVENT	SYSTEM-WIDE CAREER NIGHT		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	OCT. 7th	FAStTRAC (AM)	PRICING DISCUSSION	Module #5 (Part 3)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	HOW TO SURVIVE & THRIVE IN A CHANGING MARKET!		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #2 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Thur	OCT. 8th	FAStTRAC (AM)	PRICING STRATEGY	Module #6	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	1031 TAX-DEFERRED EXCHANGES		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #2 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Fri	OCT. 9th	BROKERS/MANAGERS	HOW TO GET THE MOST FROM <u>LIVE/INTERACTIVE SYSTEM</u>		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		BROKERS & AGENTS	OVERVIEW: <u>LIVE/INTERACTIVE COACHING PROGRAM</u>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
LEGEND:		FAStTRAC (AM)	FAStTRAC (NIGHT) Available VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
		PRO TOUR/SPECIALTY	CAREER NIGHT!	BROKERS & AGENTS		BROKERS & MANAGERS ONLY!		