



EXIT REALTY'S LIVE/INTERACTIVE TRAINING **OCTOBER 2009 SCHEDULE** (ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #2: OCTOBER 19th - OCTOBER 23rd

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM
www.LiveInteractiveTraining.com. ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	OCT. 19th	FAStTRAC (AM)	<i>Objection Handling</i>	Module #7 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	<i>LEARN TO LISTEN...LISTEN TO LEARN!</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #2 (PART 3) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Tue	OCT. 20th	FAStTRAC (AM)	<i>Objection Handling</i>	Module #7 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	<i>OPEN HOUSES THAT WORK!</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #3 VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Wed	OCT. 21st	FAStTRAC (AM)	<i>Closing Techniques</i>	Module #8 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	<i>SPONSORING WORKSHOP</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #4 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Thur	OCT. 22nd	FAStTRAC (AM)	<i>Closing Techniques</i>	Module #8 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		PRO TOUR/SPECIALTY	<i>Success By Design 8 HABITS of Highly Effective Agents</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		FAStTRAC (NIGHT)	MODULE #4 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738					
Fri	OCT. 23rd	BROKERS/MANAGERS	<i>HOW TO PROMOTE & HOST A SUCCESSFUL CAREER NIGHT</i>		11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		BROKERS/AGENTS	<i>OVERVIEW: <u>LIVE/INTERACTIVE</u> COACHING PROGRAM</i>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
LEGEND:		FAStTRAC (AM)	FAStTRAC (NIGHT)	Available VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738				
		PRO TOUR/SPECIALTY	CAREER NIGHT!	BROKERS & AGENTS	BROKERS & MANAGERS ONLY!			