



# EXIT REALTY'S LIVE/INTERACTIVE TRAINING SEPTEMBER 2009 SCHEDULE (ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

## WEEK #1: (SEPT 7th - SEPT 11th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM [www.LiveInteractiveTraining.com](http://www.LiveInteractiveTraining.com) ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	SEPT 7th	<b>LABOR DAY HOLIDAY NO CLASSES!</b>						
Tue	SEPT 8th	<b>FAStTRAC (AM)</b>	<b>GOAL SETTING</b>	Module #1 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>PRO TOUR/SPECIALTY</b>	<b>PROSPECTING BY REFERRAL</b>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (NIGHT)</b>	<b>MARKETING PRESENTATION MODULE #5 (PART 1) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738</b>					
		<b>SPECIAL EVENT!</b>	<b>SYSTEM-WIDE CAREER NIGHT</b>		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	SEPT 9th	<b>FAStTRAC (AM)</b>	<b>TIME MANAGEMENT</b>	Module #1 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>PRO TOUR/SPECIALTY</b>	<b>CREATING CUSTOMERS FOR LIFE!</b>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (NIGHT)</b>	<b>MARKETING PRESENTATION MODULE #5 (PART 2) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738</b>					
Thur	SEPT 10th	<b>FAStTRAC (AM)</b>	<b>FOR SALE BY OWNERS</b>	Module #2 (Part 1)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>PRO TOUR/SPECIALTY</b>	<b>Success By Design 8 HABITS of Highly Effective Agents</b>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (NIGHT)</b>	<b>MARKETING PRESENTATION MODULE #5 (PART 3) VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738</b>					
Fri	SEPT 11th	<b>FAStTRAC (AM)</b>	<b>EXPIRED LISTINGS</b>	Module #2 (Part 2)	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<b>PRO TOUR/SPECIALTY</b>	<b>1031 TAX-DEFERRED EXCHANGES</b>		2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<b>FAStTRAC (NIGHT)</b>	<b>PRICING STRATEGY</b>	MODULE #6	<b>VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738</b>			
<b>LEGEND:</b>		<b>FAStTRAC (AM)</b>	<b>FAStTRAC (NIGHT)</b>	<b>Available VIA <u>LIVE/ENCORE</u> FOR 'PASSWORD' 407-331-5738</b>				
		<b>PRO TOUR/SPECIALTY</b>	<b>CAREER NIGHT!</b>	<b>BROKERS &amp; AGENTS</b>	<b>BROKERS &amp; MANAGERS ONLY!</b>			

**EXIT REALTY'S**  
**LIVE/INTERACTIVE TRAINING**  
**SEPTEMBER 2009 SCHEDULE**

