

EXIT REALTY'S LIVE/INTERACTIVE TRAINING

OCTOBER 2008 Schedule

(ALL PROGRAMS MAXIMUM 2.5 HOURS IN LENGTH)

WEEK #1: (SEPTEMBER 22nd - SEPTEMBER 26th)

HANDOUTS FOR **SPECIALTY AND PRO TOUR PROGRAMS** CAN BE DOWNLOADED FROM
www.LiveInteractiveTraining.com ASK OFFICE ADMINISTRATOR FOR A COPY!

DAY	DATE	PROGRAM	TOPIC	DESCRIPTION/	START TIME (By Time Zone)			
					East	Central	MTN	PACIFIC
Mon	SEPT. 22	OVERVIEW: <u>LIVE/INTERACTIVE TRAINING PROGRAMS</u>			11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>FAStTRAC</i> (EARLY PM)	<i>MARKETING PRESENTATION</i>	Module #5 (Part 1)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (LATE PM)	<i>GOAL SETTING</i>	Module #1 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Tue	SEPT. 23	SPECIALTY	<i>HOW TO SURVIVE & THRIVE!</i>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>FAStTRAC</i> (EARLY PM)	<i>MARKETING PRESENTATION</i>	Module #5 (Part 2)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (LATE PM)	<i>TIME MANAGEMENT</i>	Module #1 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
		SPECIAL EVENT	SYSTEM-WIDE CAREER NIGHT		7:30 P.M.	6:30 P.M.	5:30 P.M.	4:30 P.M.
Wed	SEPT. 24	PRO TOUR	<i>EXIT ANSWER MAN®</i>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>FAStTRAC</i> (EARLY PM)	<i>PRICING DISCUSSION</i>	Module #5 (Part 3)	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (LATE PM)	<i>FOR-SALE-BY-OWNERS</i>	Module #2 (Part 1)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Thur	SEPT. 25	SPECIALTY	<i>SPONSORING WORKSHOP</i>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		<i>FAStTRAC</i> (EARLY PM)	<i>PRICING STRATEGY</i>	Module #6	2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (LATE PM)	<i>EXPIRED LISTINGS</i>	Module #2 (Part 2)	5:00 P.M.	4:00 P.M.	3:00 P.M.	2:00 P.M.
Fri	SEPT. 26	BROKER/MANAGER	<i>THE \$50 EXIT STRATEGY</i>	RUSS STARNER	11:00 A.M.	10:00 A.M.	9:00 A.M.	8:00 A.M.
		OVERVIEW: <u>LIVE/INTERACTIVE COACHING PROGRAM</u> 'No Up-Front Out of Pocket Fees To Participate'			2:00 P.M.	1:00 P.M.	12:00 P.M.	11:00 A.M.
		<i>FAStTRAC</i> (EARLY PM)	SPECIALTY/PRO TOUR PROGRAMS		BROKER TRAINING			
		<i>FAStTRAC</i> (LATE PM)	BROKERS & AGENTS		CAREER NIGHT			